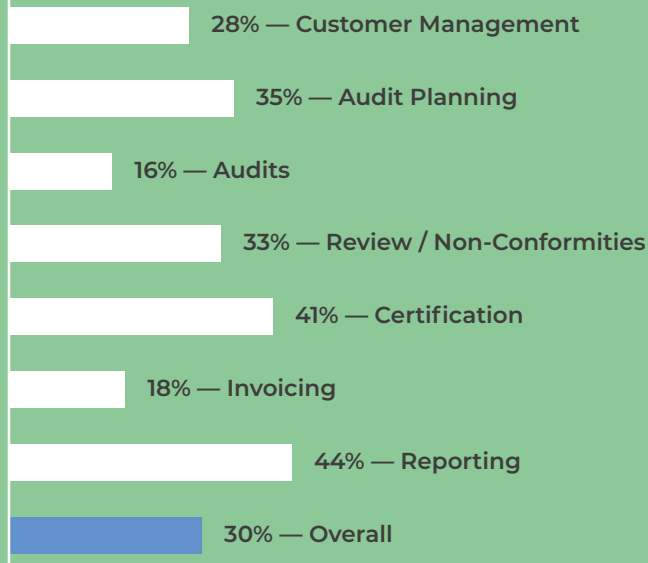


Intact Platform Benefits for Certification Bodies

We conducted an Intact Platform Success Study to find out exactly how our certification body (CB) customers are benefiting from using the platform. We collected data from a cross-section of our certification customers using a standard questionnaire and calculated the total return on investment (ROI)* they have received from using the Intact Platform.

*ROI was calculated by comparing total investments (costs paid to Intact + internal costs like new hardware, staff hours etc.) to the total benefits gained (staff time saved + efficiency gained + reduced costs of previous software solutions).

Efficiency Increase by Process Step



Efficiency Increase

- On average, the workflow became more efficient within a 6-12 month learning period after implementing the Intact Platform

Total Lifetime Payback

- Over the total lifetime of their contracts with Intact (averaging 9.5 years), CBs received an average **payback of 388% or 3.8 times their total investment.**

Break Even Time

- On average, CBs gained their **full investment back within 3 years and 5 months** of using the Intact Platform.

Revenue Growth

- On average, CBs **increased revenue by 7% annually** since implementing the Intact Platform. Increased revenue was NOT included in calculation of lifetime payback or break even time.

Qualitative Benefits

- Central repository of data; reliable, real-time data updates; better data management; lower risk
- Increased efficiency (internally and to customers)
- Standardized workflows; stable and controllable processes
- Visualization of performance; complete transparency; ability to track outcome and timeliness
- Professional communication with customers
- Easily scales with growth of organization

Industry Outlook

The industry is growing — stay competitive with Intact.

Market Position

- CBs expect a **10% increase in industry market growth annually** over the next 3 years.
- CBs estimate that **competitiveness within the industry will increase 57%** over the next 3 years.

Business Outlook

- CBs predict a strong increase in revenue over the next 3 years (+2.9 points on a scale of 0 to 5 from)
- CBs predict a moderate to strong increase in customers over the next 3 years (+2.6 points on a scale of 0 to 5)
- CBs predict a moderate increase in employees over the next three years (+2.1 points on a scale of 0 to 5)

Download the Full Study and Get Free ROI Check

Visit <https://ims.to/roi-cb> to download the full study. Contact us at info@intact-systems.com for more information about the Intact Platform and to request your free ROI Check. This service will identify the benefits, efficiency gains, and return on investment (ROI) you can expect from implementing the Intact Platform.

intact-systems.com

I_N_T_A_C_T
Trusted for a Reason